

Questions to ask **YOUR** agent

- How many listings does the agent have? The less listings the more personal service and attention your property will receive.
- What is the agents average number of days on market before a property is sold?
- Will the agent be honest and tell you what you need to hear, not just what you want to hear?
- What is the 'get it sold' this weekend price?
- What's the level of buyer interest I should expect per week?
- Do you track how buyers find out about my property?
- What is your marketing plan of attack? How much will it cost me?
- How will I know if the marketing is working?
- How are you going to make my property stand out from others?
- How many open homes will you do?
- Tell me about your open homes - if I was a buyer what could I expect the experience to be like?
- How often will I receive a written report? What information will you provide me with?
- Do you work with other agencies and agents?
- You say your whole team will work together to sell this property, how can I be sure when they have their own listings to prioritize?
- What steps do I need to undertake to prepare my home for sale?